

CHECKLIST / IDEAL NEXT JOB

- Location
- Business segment/industry
- Company type (form)
 - Public corporation
 - Family-owned business
 - National
 - Multi-national
 - Swiss/international
 - Public intuitions/company/association
- Production
- Commercial trading
- Service
- Type of products/service
- Business style/rhythm
- Line or staff
- Function
- Sphere of responsibilities/tasks
- Subordination relationships
- Size
 - Sales responsibilities
 - Number of subordinates
- Scope of travel (in %)
 - Of which is national (in %)
 - Of which is international (in %)
- Salary
- Miscellaneous